

**RESOLUTION 21-202**

**A RESOLUTION OF THE CITY OF PANAMA CITY BEACH, FLORIDA, APPROVING THE PURCHASE OF ONE JOHN DEERE 50G COMPACT EXCAVATOR FROM BEARD EQUIPMENT COMPANY FOR THE UTILITIES DEPARTMENT IN THE BASIC AMOUNT OF \$71,812.54.**

**BE IT RESOLVED** that the appropriate officers of the City are authorized to accept and deliver on behalf of the City that certain Agreement between the City and Beard Equipment Company, relating to the purchase of one (1) John Deere 50G Compact Excavator, in the basic amount of Seventy One Thousand, Eight Hundred Twelve Dollars and Fifty Four Cents (\$71,812.54), in substantially the form of the quote attached as Exhibit A and presented to the Council today, draft dated July 27, 2021, with such changes, insertions or omissions as may be approved by the City Manager and whose execution shall be conclusive evidence of such approval.

**THIS RESOLUTION** shall be effective immediately upon passage.

**PASSED** in special session this 9<sup>th</sup> day of August, 2021.

**CITY OF PANAMA CITY BEACH**

By: \_\_\_\_\_

  
Mark Sheldon, Mayor

**ATTEST:**

  
\_\_\_\_\_  
Lynne Fasone, City Clerk

**Quote Summary**

**Prepared For:**

CITY OF PANAMA CITY BEACH  
200 N GULF BLVD  
PANAMA CITY, FL 32413  
Business: 850-233-5054

**Prepared By:**

BOBBY BUCHANAN  
Beard Equipment Company  
4625 Highway 231 North  
Panama City, FL 32402  
Phone: 850-769-4844  
bbuchanan@beardequipment.com

This unit is quoted off of the Construction and Industrial Equipment Contract#(22100000-21-STC).

Quote is valid until August 31, 2021. All purchase orders shall be made payable to Beard Equipment Company.

**Quote Id:** 24819348  
**Created On:** 08 July 2021  
**Last Modified On:** 27 July 2021  
**Expiration Date:** 31 August 2021

**Equipment Summary**

	<b>Selling Price</b>	<b>Qty</b>	<b>Extended</b>
JOHN DEERE 50G Compact Excavator	\$ 71,812.54 X	1 =	\$ 71,812.54

**Equipment Total**

**\$ 71,812.54**

**Quote Summary**

Equipment Total	\$ 71,812.54
SubTotal	\$ 71,812.54
Est. Service Agreement Tax	\$ 0.00
<b>Total</b>	<b>\$ 71,812.54</b>
<b>Balance Due</b>	<b>\$ 71,812.54</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

# Selling Equipment

Quote Id: 24819348

Customer: CITY OF PANAMA CITY BEACH

## JOHN DEERE 50G Compact Excavator

Hours: 0  
Stock Number: 90686

Code	Description	Qty
0060FF	JOHN DEERE 50G COMPACT EXCAVATOR	1

### Standard Options - Per Unit

3125	400MM RUBBER TRACK	1
4145	SUSPENSION SEAT/VINYL	1
7120	5'7"(1.69M)LONG ARM/LNG LEAD	1
8185	CAB WITH AIR	1
9555	ANGLE BLADE	1

### Dealer Attachments

BYT10980	24" HD Bucket	1
BYT11748	Hydraulic Clamp	1

Construction and Industrial Equipment (22100000-21-STC) Price Sheet

BEARD EQUIPMENT COMPANY

GROUP 1: EXCAVATORS: MINI/COMPACT TRACK EXCAVATORS (LESS THAN 70 HP)

Brand/Manufacturer Name	Commodity Type	Model Number	Associated Base Equipment Model Number(s)	Description	MSRP	Discount	Net Price
John Deere	Base Equipment	17G	0010FF	Compact Excavator	\$ 32,995.00	18.00%	\$ 27,055.90
John Deere	Base Equipment	26G	0020FF	Compact Excavator	\$ 40,372.00	18.00%	\$ 33,105.04
John Deere	Base Equipment	30G	0100FF	Compact Excavator	\$ 48,851.00	18.00%	\$ 40,057.82
John Deere	Base Equipment	35G	0050FF	Compact Excavator	\$ 54,204.00	18.00%	\$ 44,447.28
John Deere	Base Equipment	50G	0060FF	Compact Excavator	\$ 72,217.00	18.00%	\$ 59,211.94
John Deere	Base Equipment	60G	0071FF	Compact Excavator	\$ 81,425.00	18.00%	\$ 66,768.50
John Deere	Base Equipment	75G	0091FF	Excavator	\$ 132,948.00	18.00%	\$ 109,017.36
John Deere	Base Equipment	85G	0081FF	Excavator	\$ 138,325.00	18.00%	\$ 113,426.50
John Deere	Base Equipment	17G	0081FF	16" Bucket	\$ 520.00	10.00%	\$ 468.00
John Deere	Base Equipment	17G	0081FF	18" Bucket	\$ 566.00	10.00%	\$ 509.40
John Deere	Base Equipment	17G	0081FF	30" Ditching Bucket	\$ 749.00	10.00%	\$ 674.10
John Deere	Base Equipment	17G	0081FF	Hydraulic Clamp	\$ 1,689.00	10.00%	\$ 1,520.10
John Deere	Base Equipment	17G, 26G, 35G, 50G, 60G	AT349584	Hydraulic Clamp Install Fee	\$ 522.00	10.00%	\$ 469.80
John Deere	Base Equipment	26G	8185	ROP's/OPS Cab	\$ 4,366.00	10.00%	\$ 3,889.40
John Deere	Base Equipment	26G, 30G	8185	30" Ditching Bucket	\$ 813.00	10.00%	\$ 731.70
John Deere	Base Equipment	26G, 30G	8185	18" HD Bucket	\$ 678.00	10.00%	\$ 610.20
John Deere	Base Equipment	26G, 30G	8185	24" HD Bucket	\$ 729.00	10.00%	\$ 656.10
John Deere	Base Equipment	26G	8185	Hydraulic Grey Clamp	\$ 1,811.00	10.00%	\$ 1,629.90
John Deere	Base Equipment	30G	8185	ROP's/OPS Cab	\$ 6,243.00	10.00%	\$ 5,618.70
John Deere	Base Equipment	30G	8185	Hydraulic Grey Clamp	\$ 1,835.00	10.00%	\$ 1,651.50
John Deere	Base Equipment	35G	8185	Long Arm Extra Counterweight	\$ 1,503.00	10.00%	\$ 1,352.70
John Deere	Base Equipment	35G	8185	ROP's/OPS Cab	\$ 6,243.00	10.00%	\$ 5,618.70
John Deere	Base Equipment	35G	8185	Angle Blade	\$ 2,982.00	10.00%	\$ 2,683.80
John Deere	Base Equipment	35G	8185	30" Bucket	\$ 968.00	10.00%	\$ 871.20
John Deere	Base Equipment	35G	8185	18" Bucket	\$ 756.00	10.00%	\$ 680.40
John Deere	Base Equipment	35G	8185	24" Bucket	\$ 861.00	10.00%	\$ 774.90
John Deere	Base Equipment	35G	8185	Hydraulic Grey Clamp	\$ 1,835.00	10.00%	\$ 1,651.50
John Deere	Base Equipment	50G	7120	Long Arm Extra Counterweight	\$ 1,541.00	10.00%	\$ 1,386.90
John Deere	Base Equipment	50G, 60G	8185	ROP's/OPS Cab	\$ 6,243.00	10.00%	\$ 5,618.70
John Deere	Base Equipment	50G	9555	Angle Blade	\$ 3,172.00	10.00%	\$ 2,854.80
John Deere	Base Equipment	50G	8185	36" Bucket	\$ 1,379.00	10.00%	\$ 1,241.10
John Deere	Base Equipment	50G	8185	24" Bucket	\$ 1,121.00	10.00%	\$ 1,008.90
John Deere	Base Equipment	50G	8185	Hydraulic Grey Clamp	\$ 1,238.00	10.00%	\$ 1,114.20
John Deere	Base Equipment	50G, 60G	8185	Hydraulic Grey Clamp	\$ 1,917.00	10.00%	\$ 1,725.90
John Deere	Base Equipment	60G	7120	Long Arm Extra Counterweight	\$ 1,781.00	10.00%	\$ 1,602.90
John Deere	Base Equipment	60G	9555	Angle Blade	\$ 4,694.00	10.00%	\$ 4,224.60
John Deere	Base Equipment	60G	8185	24" Bucket	\$ 1,323.00	10.00%	\$ 1,190.70
John Deere	Base Equipment	60G	8185	30" Bucket	\$ 1,472.00	10.00%	\$ 1,324.80
John Deere	Base Equipment	60G	8185	36" Bucket	\$ 1,531.00	10.00%	\$ 1,377.90
John Deere	Base Equipment	75G, 85G	3205	600MM Triple Grousers Shoes (24")	\$ 1,010.00	10.00%	\$ 909.00
John Deere	Base Equipment	75G	7060	6.11" Arm	\$ 6,791.00	10.00%	\$ 6,111.90
John Deere	Base Equipment	75G, 85G	AT437344	24" Bucket	\$ 1,609.00	10.00%	\$ 1,448.10
John Deere	Base Equipment	85G	7060	6.11" Arm	\$ 6,724.00	10.00%	\$ 6,051.60

\$ 73,182.34

## Tabulation Sheet

<b>Solicitation Title:</b> Construction and Industrial Equipment	<b>Agency Personnel:</b>
<b>Solicitation Number:</b> 20-22100000-ITB	<b>Opened by:</b> Alonna Vinson, Purchasing Analyst
<b>Solicitation Responses Due:</b> March 23, 2021	<b>Tabulated by:</b> Alonna Vinson, Purchasing Analyst
<b>Posting Notice of Intended Award:</b> April 20, 2021	<b>Verified by:</b> Nicole Walker, Purchasing Analyst Supervisor
<b>From:</b> April 20, 2021	
<b>To:</b> April 23, 2021	

Pursuant to 287.057(23) of the Florida Statutes, "Respondents to this solicitation or persons acting on their behalf may not contact between the release of the solicitation and the end of the 72-hour period following the agency posting the notice of intended award, excluding Saturdays, Sundays, and state holidays, any employee or officer of the executive or legislative branch concerning any aspect of this solicitation, except in writing to the procurement officer or as provided in the solicitation documents. Violation of this provision may be grounds for rejecting a response."

Final award is contingent on completion of a signed and submitted contract, compliance with contract terms, conditions, and reporting requirements, and transaction fee reporting and payment. Alternate terms submitted are not accepted. In accordance with the Basis for Award Section in the ITB, the Contract(s) will be awarded to the responsible and responsive Bidder(s) that submits the lowest responsive Bid(s) by providing the highest discounts off of MSRP for the Manufacturer/Brand Name bid, as provided in Attachment C, Product Group Discount Sheet.

The following Bid Tabulation identifies the intended awarded vendor in yellow.

<b>Bidders</b>	
Alta Construction Equipment Florida, LLC	Responsive
Beard Equipment Company	Responsive
Clark Equipment Company	Responsive
CNH Industrial America, LLC	Responsive
Federal Contracts Corp	Responsive
Florida Coast Equipment, Inc.	Responsive
GS Equipment, Inc.	Responsive
Ring Power Corporation	Responsive
Rick Croft Enterprises, Inc. dba Texas Trailers Sales and Service	Responsive
Trekker Tractor, LLC	Responsive