

RESOLUTION NO. 23-127

A RESOLUTION OF THE CITY OF PANAMA CITY BEACH, FLORIDA, APPROVING THE PURCHASE FROM DAIKIN APPLIED AMERICAS, INC., OF A 20 TON SPLIT SYSTEM REPLACEMENT AND CONTROLS UPGRADE FOR THE PCB LIBRARY, IN THE TOTAL AMOUNT OF \$156,870.89; AND AGREEING TO BE BOUND BY THE TERMS OF THAT CERTAIN AGREEMENT BETWEEN DAIKIN APPLIED AMERICAS, INC. AND REGION 4 EDUCATION SERVICE CENTER, GOVERNING THAT PURCHASE.

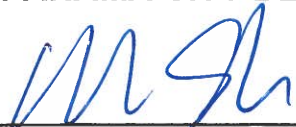
BE IT RESOLVED that the appropriate officers of the City are authorized to accept and deliver on behalf of the City that certain proposal between the City and Daikin Applied Americas, Inc., relating to the purchase of a 20 Ton Split System Replacement and Controls Upgrade at the Library, in the total amount of One Hundred Fifty-Six Thousand, Eight Hundred Seventy Dollars and Eighty-Nine Cents (\$156,870.89), in substantially the form **attached** as Exhibit A and presented to the Council today, with such changes, insertions or omissions as may be approved by the City Manager.

AND BE IT FURTHER RESOLVED that by accepting the proposal referenced above, that the City agreed to be bound to the same terms and conditions as were obtained by Region 4 Education Service Center, through an advertised, competitive bidding process, Contract No. R200401, in the form **attached** as Exhibit B.

THIS RESOLUTION shall be effective immediately upon passage.

PASSED in regular session this 23rd day of February, 2023.

CITY OF PANAMA CITY BEACH

By: 
Mark Sheldon, Mayor

ATTEST:


Lynne Fasone, City Clerk

PROJECT QUOTE



OMNIA[®]
P A R T N E R S

City of PCB - Public Library HVAC and Controls Upgrade - TK

Panama City Beach Library
12500 Hutchison Boulevard
Panama City Beach, FL 32407

OMNIA Certified Quote #: R200401-FL-251574

Quote #: Q-00128

OMNIA Membership ID: 5325381

Prepared for:

Cheryl Joyner
Director of Parks and Recreation
CITY OF PANAMA CITY BEACH
Quote Document Date: 02/13/23

Prepared by:

Anthony 'Spence' Corrao
SSR
Phone: (850)-420-8592 Mobile:
E-mail: spence.corrao@daikinapplied.com

Scope of Services

Daikin Applied Americas, Inc. is pleased to offer the following Quote for your consideration. Thank you for selecting Daikin Applied Service Group to care for your building's system. Our service personnel have the knowledge and experience to deliver the best support available. Daikin is pleased to offer this Quote for your consideration.

Daikin Applied will provide the turn-key equipment installation as described in the scope of work below.

City of PCB Public Library 20 Ton Split System Replacement and Controls Upgrade

20 Ton Split System Replacement Scope

- Lock out and tag out existing Trane split system per the Daikin safety protocol.
- Recover remaining refrigerant and dispose of per EPA regulations.
- Disconnect existing high and low voltage electrical and refrigerant piping.
- Disconnect existing ductwork and heater.
- Remove existing air handler, condenser, and heater.
- Provide (1) x Daikin 20-ton split system, condenser, air handler and duct heater.
- Provide new equipment pad for outdoor condenser.
- Set new condenser and air handler.
- Secure new condenser to new equipment pad.
- Reconnect existing electrical to condenser, air handler and duct heater modifying as needed.
- Provide and install new duct transitions to tie in new air handler.
- Provide and install new line set for unit running under sidewalk and through side of building.
- Insulate duct work and piping to match existing.
- Pressure test unit with nitrogen and check for refrigerant leaks.
- Evacuate to 500 microns and charge with new refrigerant.
- Commission and perform startup on new equipment.

Controls Upgrade and Retrofit Scope

- Remove existing JACE, controller, and power supply from control panel.
- Furnish and install one (1) Niagara JACE controller with 32-point input/output extension module, 5 device license, and a 5-year software maintenance agreement into existing control panel.
- Install new power 24V power supply with convenience outlet and circuit breakers.
- Install and wire 5 port network switch.
- Write AHU control sequence into JACE and test operation. All inputs and output to utilize existing sensors and devices.

- Commission JACE and rebuild existing graphical user interface based on existing system.
- Provide graphical interface for alarm console and trending.
- Setup alarm email notifications as necessary per customer request.
- Provide remote access to the system as necessary per customer request.

*Permits provided by Daikin.

*1-year warranty on work performed.

*1-year parts warranty and 5-year compressor warranty on equipment.

Exclusions

- Test and balance.
- Controls integration other than stated.
- Overtime labor hours.
- Anything not specifically listed in the scope of work above.

Each of our sub-contractors will be maintaining a consistent project manager who will be represented when appropriate during our project time frame.

Staff and resource planning will be maintained throughout the project through our project communications efforts.

OMNIA Pricing and Payments

Feel free to contact me if you have any questions or concerns regarding the information contained in this Project Quote. If you would like us to proceed with the solution presented above, sign the acceptance line below (including PO# if applicable) and return a copy so that we can begin to mobilize our efforts to complete services as quickly as possible. We appreciate the opportunity to provide you with this solution and look forward to working with you on this and servicing your needs in the future.

Investment Amount and Billing Terms:

Investment required to implement the proposed solution

\$156,870.89 (One Hundred Fifty Six Thousand, Eight Hundred Seventy dollars and Eighty Nine cents)

**Price does not include applicable sales tax*

Quote, inclusive of the pricing, is provided in accordance with Region 4 ESC Contract # R200401, available via OMNIA Partners, including the terms and conditions contained therein

(<https://public.omniapartners.com/suppliers/daikin-applied/contract-documentation#c38611>) shall govern this Quote and the corresponding scope of work as described herein which are hereby incorporated by this reference. Pricing and acceptance are subject to Daikin Applied's final credit approval.

Billing/Payment Terms*: Billed in full upon completion

*All billings are due immediately upon Receipt

This Quote will be honored by Daikin Applied for 30 days from the date on the front of the Quote. After 30 days, Daikin Applied reserves the right to evaluate cost changes (both increases and decreases) from the Quote.



HVAC EQUIPMENT, INSTALLATION, SERVICE & RELATED PRODUCTS
Executive Summary

Lead Agency: Region 4 ESC

Solicitation: 20-04

RFP Issued: February 13, 2020

Pre-Proposal Date: March 3, 2020

Response Due Date: July 14, 2020

Proposals Received: #8

Awarded to: Daikin Applied – R200401

The Board of Directors of Region 4 Education Service Center (ESC) issued RFP 20-04 on February 13, 2020, to establish a national cooperative contract for HVAC Equipment, Installation, Service & Related Products.

The solicitation included cooperative purchasing language in Sections I. Scope of Work:

NATIONAL CONTRACT

Region 4 ESC, as the Principal Procurement Agency, defined in Appendix D, has partnered with OMNIA Partners to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. The Region 4 is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”). Appendix D contains additional information about OMNIA Partners and the cooperative purchasing agreement.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 4 ESC website
- OMNIA Partners, Public Sector website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- The Herald-News, IL
- Las Vegas Review-Journal, NV

On July 14, 2020 proposals were received from the following offerors:

- Johnson Controls, Inc.
- Sun Mechanical Contracting, Inc.
- BLUE BOX AIR, LLC
- Daikin Applied Americas, Inc.
- SVL, Inc.
- HACI Service LLC
- TDIndustries, Inc.
- APS Building Services, Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee determined that three (3) companies (Johnson Controls, Inc., Daikin Applied Americas, Inc., and TDIndustries, Inc.) all demonstrating the ability to provide the services outlined in the solicitation while offering competitive pricing to members.

Region 4 ESC executed agreements with a contract effective date of October 1, 2020.

Contract includes:

- HVAC Equipment and Parts
- HVAC Installation
- HVAC Maintenance and Repair Services
- HVAC Retrofits and Replacement Services
- HVAC Rentals
- Advanced Controls Systems
- LED Lighting Solutions

Term:

Initial three-year agreement from October 1, 2020 through September 30, 2023 with the option to renew for two (2) additional one-year periods through September 30, 2025.

Pricing/Discount: Discount on equipment, competitive labor rates by regional area.

OMNIA Partners, Public Sector Web Landing Pages: <https://public.omniapartners.com/suppliers/daikin-applied/contract-documentation#c35322>